## REFERENCE

## on the Thesis prepared by 4<sup>th</sup> year student of St. Petersburg University Graduate School of Management Student: Ekaterina Voronina

Topic: Instruments for recruitment and onboarding of employees from Belarus in the Cdek

franchise division

38.03.02 «Management» area of studies, International Management Bachelor program

Student manifestation of autonomy and initiative when working on the Thesis:	1	The student has shown initiative in the formulation of the managerial problem, goal and objectives of the Thesis
	i	In total, the Thesis was performed by the student independently, with active consultation with the supervisor
		The student did not provide the initiative while working on the Thesis
The intensity of interaction with		Continuous interaction
the supervisor:		Irregular interaction
		Interaction was close to absent
		Other:
Respecting the schedule of the		Fully compliant
Thesis workflow:		Partially compliant
		Does not match
Timeliness of the final		On the eve of the Thesis defense
submission of the Thesis to the		On the eve of the Thesis defense On the day of the deadline for the Thesis submission
submission of the Thesis to the		On the day of the deadline for the Thesis submission
submission of the Thesis to the		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission
submission of the Thesis to the		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis
submission of the Thesis to the supervisor:		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis submission
submission of the Thesis to the supervisor: The degree of achievement of		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis submission <b>Fully achieved</b>
submission of the Thesis to the supervisor: The degree of achievement of the Thesis goal: Compliance of the Thesis		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis submission <b>Fully achieved</b> Partially achieved
submission of the Thesis to the supervisor: The degree of achievement of the Thesis goal:		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis submission <b>Fully achieved</b> Partially achieved Not achieved
submission of the Thesis to the supervisor: The degree of achievement of the Thesis goal: Compliance of the Thesis content with the requirements:		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis submission <b>Fully achieved</b> Partially achieved Not achieved <b>Fully compliant</b>
submission of the Thesis to the supervisor: The degree of achievement of the Thesis goal: Compliance of the Thesis content with the requirements: Compliance of the Thesis layout		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis submission <b>Fully achieved</b> Partially achieved Not achieved <b>Fully compliant</b> Partially compliant
submission of the Thesis to the supervisor: The degree of achievement of the Thesis goal: Compliance of the Thesis content with the requirements:		On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis submission <b>Fully achieved</b> Partially achieved Not achieved <b>Fully compliant</b> Partially compliant Does not match

**Special Comments**: Bachelor thesis of Ekaterina Voronina resolves a real practical task. I would like to highlight that the suggested instruments were actually implemented by Cdek and the increased efficiency after implementation was reported by the company.

**General Conclusion**: The work by student <u>meets</u> the requirements for Bachelor diploma thesis in the area of studies 38.03.02 "Management", program International Management.

Scientific Advisor: Karina A. Bogatyreva, PhD, Associate Professor, Director of the Center for Entrepreneurship, Academic Director of the Doctoral Program

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