REFERENCE

on the Thesis prepared by 4th year student of St. Petersburg University Graduate School of Management Student: Sofya Zvereva

Topic: Improving domestic and international competitiveness of Nexign company 38.03.02 «Management» area of studies, International Management Bachelor program

Student manifestation of autonomy and initiative when working on the Thesis:	 The student has shown initiative in the formulation of the managerial problem, goal and objectives of the Thesis
	 In total, the Thesis was performed by the student independently, with active consultation with the supervisor The student did not provide the initiative while working on the Thesis
The intensity of interaction with the supervisor:	 Continuous interaction Irregular interaction Interaction was close to absent Other:
Respecting the schedule of the Thesis workflow:	 Fully compliant Partially compliant Does not match
Timeliness of the final submission of the Thesis to the supervisor:	 On the eve of the Thesis defense On the day of the deadline for the Thesis submission One day before the deadline for the Thesis submission Two days before the deadline for the Thesis submission Three days or more before the deadline for the Thesis submission The final version of the thesis was sent to me only after the deadline for submission has passed. I did not see the final version before submission.
The degree of achievement of the Thesis goal:	 Fully achieved Partially achieved Not achieved
Compliance of the Thesis content with the requirements:	 Fully compliant Partially compliant Does not match
Compliance of the Thesis layout with the requirements:	 Fully compliant Partially compliant Does not match

Special Comments: The thesis is devoted to the problem of improving domestic and international competitiveness of the Nexign company. However, the notions of domestic competitiveness and international competitiveness in the paper are not properly delineated. All the analyses are applied in general and the level of development is not deep. For instance, what is the particular context to which the Porter's analysis is applied? Is it really only 2 factors that exist in the economic or political blocks of PESTEL for CIS? Are the PESTEL factors homogenous for all the CIS countries? How were the KSF defined? On which grounds the VRIO analysis was performed? Is 4 basic practical recommendations really enough to enhance domestic and international competitiveness? In my opinion, these recommendations should have been elaborated much deeper.

General Conclusion: The work by student in general <u>meets</u> the requirements for Bachelor diploma thesis in the area of studies 38.03.02 "Management", program International Management.

Scientific Advisor: Karina A. Bogatyreva, PhD, Associate Professor, Director of the Center for Entrepreneurship, Academic Director of the Doctoral Program Date: 01.06.2024

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