

REFERENCE

on the Thesis prepared by 2nd year student of
St. Petersburg University Graduate School of Management

Student: Sotnikov Egor

Topic: Scenario-Based Strategies for Russian Pharmaceutical Firms in Hospital Segment
38.04.02 “Management” Master program

Student manifestation of autonomy and initiative when working on the Thesis:	<ul style="list-style-type: none"> • The student has shown initiative in the formulation of the managerial problem, goal and objectives of the Thesis <input type="checkbox"/> In total, the Thesis was performed by the student independently, with active consultation with the supervisor <input type="checkbox"/> The student did not provide the initiative while working on the Thesis
The intensity of interaction with the supervisor:	<ul style="list-style-type: none"> • Continuous interaction <input type="checkbox"/> Irregular interaction <input type="checkbox"/> Interaction was close to absent <input type="checkbox"/> Other:
Respecting the schedule of the Thesis workflow:	<ul style="list-style-type: none"> • Fully compliant <input type="checkbox"/> Partially compliant <input type="checkbox"/> Does not match
Timeliness of the final submission of the Thesis to the supervisor:	<ul style="list-style-type: none"> <input type="checkbox"/> On the eve of the Thesis defense <input type="checkbox"/> On the day of the deadline for the Thesis submission <input type="checkbox"/> One day before the deadline for the Thesis submission <input type="checkbox"/> Two days before the deadline for the Thesis submission • Three days or more before the deadline for the Thesis submission
The degree of achievement of the Thesis goal:	<ul style="list-style-type: none"> • Fully achieved <input type="checkbox"/> Partially achieved <input type="checkbox"/> Not achieved
Compliance of the Thesis content with the requirements:	<ul style="list-style-type: none"> • Fully compliant <input type="checkbox"/> Partially compliant <input type="checkbox"/> Does not match
Compliance of the Thesis layout with the requirements:	<ul style="list-style-type: none"> • Fully compliant <input type="checkbox"/> Partially compliant <input type="checkbox"/> Does not match

Special Comments:

Egor Sotnikov has shown strong interest to the research topic and very good analytical skills during the master thesis development. The research objectives are fully achieved.

General Conclusion: The work by student *Sotnikov Egor* *meets* the requirements for Master diploma thesis in the area of studies 38.04.02 “Management” Master program.

Scientific Advisor: PhD, Asc. prof. Olga L. Garanina

A handwritten signature in blue ink, appearing to read 'Rupus', is centered at the top of the page. The signature is written in a cursive style with a prominent initial 'R'.

Date: 06.06.2024