## REFERENCE

## on the Thesis prepared by 4<sup>th</sup> year student of St. Petersburg University Graduate School of Management Student: Nikolas Lamber

Topic: "Strategy for sustainable expansion of Kiinteistömaailma towards the French market: a scenario approach"

38.03.02 «Management» area of studies, International Management Bachelor program

Student manifestation of	• The student has shown initiative in the formulation
autonomy and initiative when	of the managerial problem, goal and objectives of
working on the Thesis:	the Thesis
working on the Thesis.	
	□ In total, the Thesis was performed by the student
	independently, with active consultation with the
	supervisor
	□ The student did not provide the initiative while working
	on the Thesis
The intensity of interaction with	Continuous interaction
the supervisor:	□ Irregular interaction
	□ Interaction was close to absent
	□ Other:
Respecting the schedule of the	Fully compliant
Thesis workflow:	□ Partially compliant
	□ Does not match
Timeliness of the final	□ On the eve of the Thesis defense
submission of the Thesis to the	
supervisor:	• On the day of the deadline for the Thesis submission
supervisor.	□ One day before the deadline for the Thesis submission
	□ Two days before the deadline for the Thesis submission
	□ Three days or more before the deadline for the Thesis
	submission
The degree of achievement of	• Fully achieved
the Theorie goal.	
the Thesis goal:	□ Partially achieved
	<ul><li>Partially achieved</li><li>Not achieved</li></ul>
Compliance of the Thesis	•
	□ Not achieved
Compliance of the Thesis	<ul> <li>Not achieved</li> <li>Fully compliant</li> </ul>
Compliance of the Thesis content with the requirements: Compliance of the Thesis layout	<ul> <li>Not achieved</li> <li>Fully compliant</li> <li>Partially compliant</li> </ul>
Compliance of the Thesis content with the requirements:	<ul> <li>Not achieved</li> <li>Fully compliant</li> <li>Partially compliant</li> <li>Does not match</li> </ul>

**Special Comments**: Nikolas demonstrated himself as a very independent analyst and researcher. He took interesting and not ordinary topic for his work, investigated a lot of special literature on the topic, took interviews with the representatives of the company. His passion and interest for the topic motivated him a lot. I wish the student good luck at the defense!

**General Conclusion**: The work by student *Nikolas Lmber <u>meets</u> (partially meets, does not meet)* the requirements for Bachelor diploma thesis in the area of studies 38.03.02 "Management", program International Management.

Scientific Advisor:

D. Afas

Candidate of Science, Associate Professor, Strategic and International Management Department Academic Director of Master in Management Program Graduate School of Management St. Petersburg University

Date: 03.06.2023

Yulia N. Aray